CS433: Internet of Things NCS463: Internet of Things

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Chapter 1: Things and Connections



IoT Fundamentals Connecting Things 2.01



Chapter 1 - Sections & Objectives

- 1.1 What are Things?
 - Analyze the things that make up the IoT.
- 1.2 What are Connections?
 - Explain how things connect to other things and to the IoT.



What are Things? The Internet of Things

- The Presence of IoT in Today's World
 - The IoT is all around us.
 - The IoT helps individuals to improve quality of life.
 - The IoT also helps industries to become more efficient.
- Cisco IoT Solutions
 - The rapid IoT growth has introduced new challenges.
 - Cisco IoT System reduces the complexities of digitization.
 - <u>Six Pillars</u> of the Cisco IoT System are:
 - Network Connectivity
 - Fog Computing
 - Cybersecurity and Physical Security
 - Data Analytics
 - Management and Automation
 - Application Enablement Platform

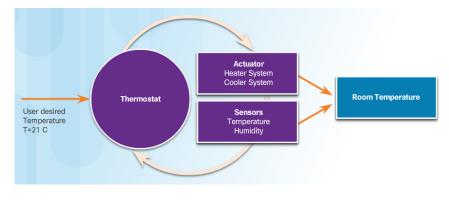






What are Things? Building Blocks of an IoT System

- Overview of a Controlled System
 - Feedback loops are used to provide real-time information to its controller based on current behavior.
 - In a closed loop, feedback is continuously being received by the controller from its sensors.
 - The controller continuously analyzes and processes information, and use actuators to modify conditions.
- Sensors
 - A sensor is a device that can be used to measure a physical property by detecting some type of information from the physical world.
 - A sensor may be connected to a controller either directly or remotely.



What are Things? Building Blocks of an IoT System (Cont.)

Actuators

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- An actuator is a basic motor that can be used to control a system.
- Can be hydraulic, electric or pneumatic.
- can be responsible for transforming an electrical signal into physical output.
- Controllers
 - Responsible for collecting data from sensors and providing network connectivity.
 - Controllers may have the ability to make immediate decisions.
 - May also send data to remote and more powerful computer for analysis.
- IoT Process Flow
 - A simple IoT system include sensors connecting, through a wireless or wired connection, to actuators or controllers.
 - Some devices can have more than one function.



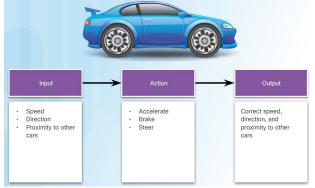




What are Things? Processes in Controlled Systems

Processes

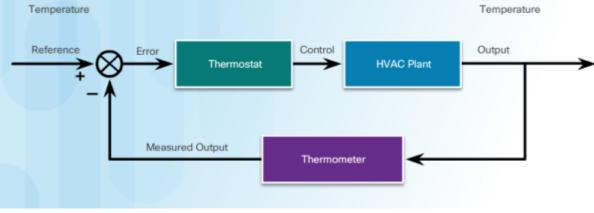
- A process is a series of steps or actions taken to achieve a desired result by the consumer of the process.
- Feedback
 - Feedback is when the output of a process affects the input.
 - Feedback is often referred to as a feedback loop.
 - Feedback loops can be positive or negative.
- Control Systems
 - Includes a controller that uses inputs and outputs to manage and regulate the behavior of the system in an attempt to achieve a desired state.
 - The controlled portion of the system is often called the plant.
 - Choosing the adjustments to apply to a plant to achieve a desired output is called control theory.
 - Control theory is applied to many systems, including driving a car.





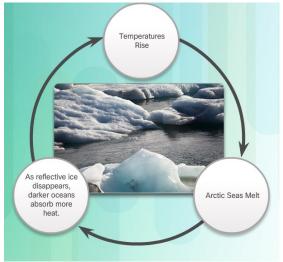
What are Things? **Processes in Controlled Systems (Cont.)**

- Open-Loop Control Systems
 - Open-loop control systems do not use feedback.
 - The plant performs a predetermined action without any verification of the desired results.
 - Open-loop control systems are often used for simple processes.
- Closed-Loop Control Systems
 - A closed-loop control system uses feedback to determine whether the collected output is the desired output.
 - The result is then fed back into a controller to adjust the plant for the next iteration of output, and the process repeats.



What are Things? Processes in Controlled Systems (Cont.)

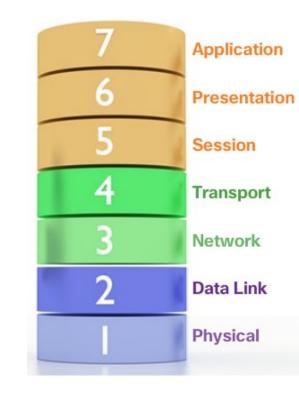
- Closed-Loop Controllers
 - There are many types of closed-loop controllers:
 - Proportional controllers (P): based on the difference between the measured output and the desired output.
 - Integral controllers (PI): use historical data to measure how long the system has deviated from the desired output.
 - Proportional, Integral and Derivative controllers (PID): include data about how quickly the system is approaching the desired output.
 - PID controller is an efficient way to implement feedback control.
 - The Arduino and Raspberry Pi devices can be used to implement PID controllers.
 - Interdependent Systems
 - Most systems have many interdependent pieces contributing to and affecting the output.





What are Connections? Models of Communication

- Models of Communication
 - Layered networking models are used to illustrate how a network operates. Benefits include:
 - Assists in protocol design.
 - Fosters competition.
 - Promotes technology or capability independence.
 - Provides a common language to describe networking functions and capabilities.







What are Connections? Models of Communication (cont'd)

- Standardization
 - The challenge for the IoT is to ensure these emerging IoT devices can connect securely and reliably to the Internet and to each other.
 - Consistent, secure, and commonly recognized technologies and standards is needed.
 - Organizations such as the Industrial Internet Consortium, OpenFog Consortium, and the Open Connectivity Foundation, are helping to develop standard architectures and frameworks.



What are Connections? Models of Communication (Cont.)

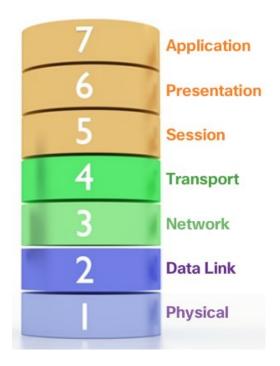
TCP and OSI Models

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- Both OSI and TCP/IP models are used to describe network connections and often used interchangeably.
- The TCP/IP model is commonly referred to as the Internet model.
- The OSI model provides an extensive list of functions and services that can occur at each layer.

IoT World Forum Reference Model

- Developed as a common framework to guide and to help accelerate IoT deployments.
- It's intent is to provide common terminology and help clarify how information flows and is processed for a unified IoT industry.



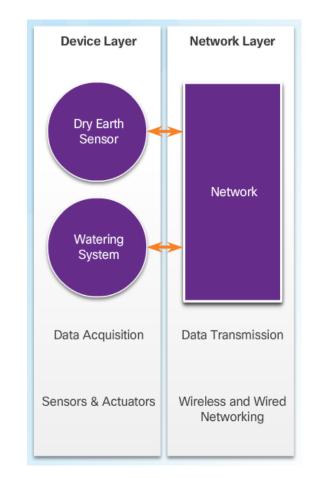




What are Connections? Models of Communication (Cont.)

Simplified IoT Architecture

- Several architectures exist to help facilitate the design and creation of IoT systems.
- The OSI model, TCP/IP model, and the IoT World Forum Reference model have been presented as examples.
- A simpler approach is based on connection levels. The levels are:
 - Device-to-Device
 - Device-to-Cloud
 - Device-to-Gateway-to-Cloud
 - Device-to-Gateway-to-Cloud-to-Application

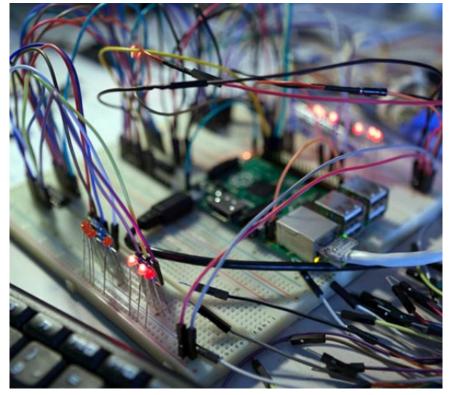


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What are Connections? Layers of Connections

Connections Within Networks

- Connections can have different contexts.
- Power connections, circuit connections or network connections.
- Physical Connections
 - Relate to the media and cable type.
 - Common media types include copper, fiber optics and wireless.



What are Connections? Layers of Connections (cont'd)

- Data Link and Network Connections
 - Network communication requires protocols to establish the rules of communications. Data Link protocols:
 - Allow the upper layers to access the media
 - Prepare network data for the physical network
 - Control how data is placed and received on the media
 - Exchange frames between nodes over a physical network media, such as copper or fiber-optic
 - Receive and directing packets to an upper layer protocol
 - Perform error detection
 - The most popular data link layer connection used in wired networks is Ethernet.
 - Other data link protocols include wireless standards such as IEEE 802.11 (Wi-Fi), IEEE 802.15 (Bluetooth), and cellular 3G or 4G networks.
 - LoRaWAN and NB-IoT are examples of emerging IoT supporting technologies.





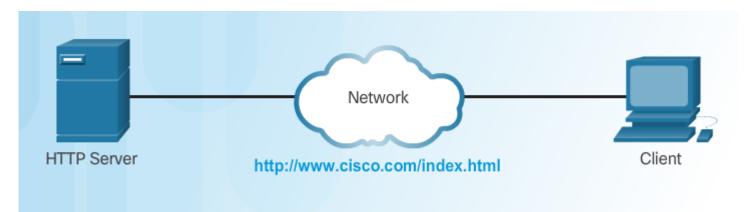


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What are Connections? Layers of Connections (Cont.)

- Application Connections
 - The IoT supports many types of connections.
 - Devices must use the same application layer protocols to connect.
 - The application will vary depending on the devices and type of connection involved.
 - MQTT and REST are newer application protocols, created to support IoT devices that connect in the myriad of different types of remote configurations.
 - MQTT is a lightweight messaging protocol with minimal overhead that provides high data integrity and security for remote environments.
 - REST or RESTful web services is a type of API designed to make it easier for programs to interact over the Internet.







What are Connections? Impact of Connections on Privacy and Security

- What is Metadata?
 - Metadata refers to the data about data.
 - Metadata can be embedded within a digital object or it can be stored separately.
 - Metadata is not usually seen by a user.
- The Impact of IoT on Privacy
 - Suggestions and design considerations concerning privacy include:
 - Transparency
 - Data Collection and Use
 - Data Access
- Challenges for Securing IoT Devices
 - Some IoT network security impacting factors include:
 - Increasing Number of Devices
 - Non-Traditional Location of Devices
 - Changing Type and Quantity of Gathered Data
 - Lack of Upgradeability





Chapter 2: Sensors, Actuators, and Microcontrollers



IoT Fundamentals Connecting Things 2.01



Presentation ID

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2.1 Learn Electronics

- Explain how components and devices are used to build and measure values in electronic circuits.
- 2.2 Microcontrollers: The SparkFun Inventor's Kit
 - Create circuits and microcontroller programs with the Arduino and a variety of components.

• 2.3 Packet Tracer 7.0 and the IoT

• Explain how Packet Tracer models IoT systems.

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2.1 Learn Electronics Advanced Electronic Terminology/Concepts (cont'd)

- Passive, Active, Linear, and Nonlinear Circuits
 - Active circuits contain active components; components that rely on external power source to control current flow.
 - Passive circuits contain passive components; components incapable of controlling current flow.
 - Analog circuits are circuits where the signal is contiguous.
- Direct Current vs. Alternating Current
 - In DC current, electron flow is only in one direction.
 - Batteries, power supplies, thermocouples, solar cells, or dynamos generate DC.
 - In AC current, electron flow periodically reverses direction.
 - Hydroelectric plants generate AC.



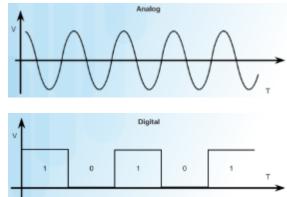


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Learn Electronics Advanced Electronic Terminology/Concepts

(cont'd) Analog Circuits vs. Digital Circuits

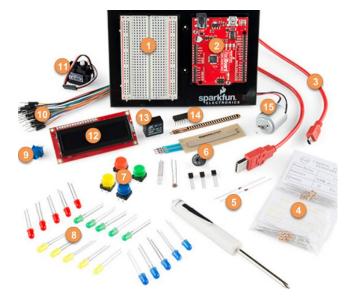
- Analog Circuits: Circuits in which signals vary continuously with time.
- Digital circuits: Circuits in which signals that take one of two discrete values.
- Components
 - Electronic components are specialized devices used in a circuit to control current.
 - Components have two or more electrical terminals (leads) that enable them to connect to an electronic circuit.
- Larger Electronic Building Blocks
 - Solenoids can be used to electrically open door latches, open or shut valves, move robotic limbs, and even actuate electric switch mechanisms.
 - Relays allow for controlling a large amount of current and/or voltage with a small electrical signal.





2.2 Microcontrollers: The SparkFun Inventors Kit Introducing the Kit

- Introduction to the SparkFun Inventor's Kit (SIK)
 - This is a starter kit for building circuits and includes:
 - Solderless breadboard
 - SparkFun RedBoard (Arduino-like board)
 - Various resistors, diodes, LEDs, sensors and actuators
 - Connecting wires (jumper wires, mini-B cable, ...)
- Arduino Microcontroller
 - The Arduino is a popular microcontroller for prototyping.
 - Instructions for the Arduino are programmed using the Arduino integrated development environment (IDE).
 - The SparkFun RedBoard is an Arduino-like board that can be programmed using Arduino IDE.

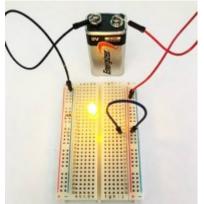






Microcontrollers: The SparkFun Inventors Kit Simple Circuits

- Building a Circuit
 - A simple circuit can be created by:
 - Connecting electronic components (LED, resistor, and jumper wires) in series along a row on the breadboard.
 - Connecting the power source to the lower red and black jumper wires.
 - This should complete the circuit and light the LED.
- The Arduino IDE
 - Free, downloadable software used to interact with the Arduino board.
- Writing code
 - Programs written using the Arduino IDE are called sketches and are saved with the file extension of .ino.
 - Arduino sketch keywords can be divided in three main category types: structures, values (variables and constants), and functions.
 - Keywords used include void, setup(), loop() function, and more.



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Microcontrollers: The SparkFun Inventors Kit Simple Circuits (cont'd)

- Testing
 - To test and verify the sketch code, click on the checkmark toolbar icon.
 - The IDE compiles the code and checks for syntax errors.
 - To upload the sketch to the Arduino and test the code, click on the second toolbar icon (⇒)



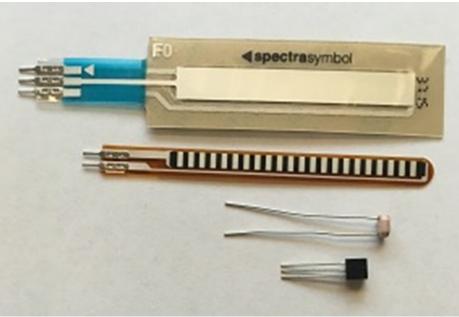




Microcontrollers: The SparkFun Inventors Kit Sensing the Environment

Sensors

- Devices that detect an event from the physical environment and respond with electrical or optical signals as output.
- The SIK contains various sensors including Soft potentiometer, Flex sensor, Photo resistor and Temperature sensor.



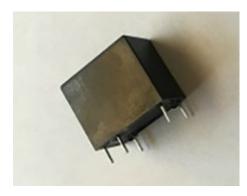
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Microcontrollers: The SparkFun Inventors Kit Making it Happen

Actuators and Relays

- An actuator is a type of motor that is responsible for creating movement.
- The SIK includes two types of electric actuators that convert electrical energy into mechanical torque.
- A relay is an electrically controlled mechanical switch.
- The SIK includes a plastic box that contains an electromagnet that causes a switch to trip when it receives a current.

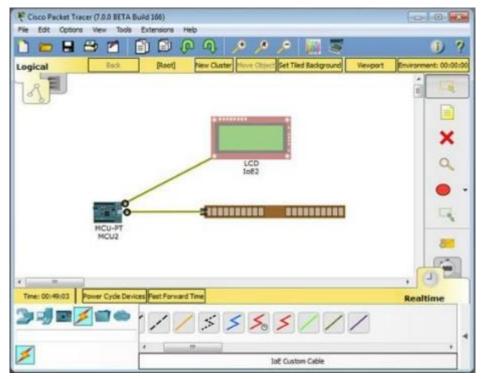




2.3 Packet Tracer 7.x and the IoT PT 7.x – End-to-End IoT System Model

How Everything Connects in PT

- Packet Tracer 7.x can be used as a prototyping tool.
- There is a new group icon contained in Packet Tracer version 7.1 that is labeled Components.
- The PT IoT boards contains an MCU and a SBC.
- The MCU and SBC are similar to an Arduino and a Raspberry Pi, respectively.
- There are also actuators and sensors that can be used in prototypes.
- The IoE Custom Cable found in the Connections group can be used to connect IoT things to an MCU board.





Chapter 3: Software is Everywhere



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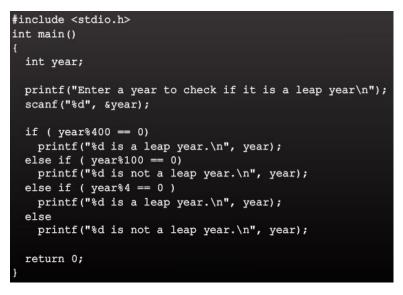


Chapter 3 - Sections & Objectives

- 3.1 Programming
 - Explain the value of computer programs.
- 3.2 The Raspberry Pi Single Board Computer (SBC)
 - Use the Raspberry Pi for simple applications.
- 3.3 Building Models of IoT Systems in Packet Tracer
 - Use Packet Tracer to model IoT systems.

3.1 Programming Code Does the Job!

- What Makes Up a Program?
 - Programs allow people impart logic to computers and are made out of logic structures.
 - IF-THEN, FOR Loops, and WHILE Loops are a few logical structures commonly found in programs.
- Interpreted Vs. Compiled
 - Interpreted languages rely on another program to read, parse, and execute the code.
 - Compiled languages rely on a compiler, another program, to turn the human-readable code into a binary executable code.
- Computer Languages
 - There are several different computer languages.
 - Some computer languages are better than others at certain types of tasks.
 - JavaScript, Python, Blockly, C, and Java are examples of computer languages.



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Programming Lending Intelligence

IOT Devices and Data Processing

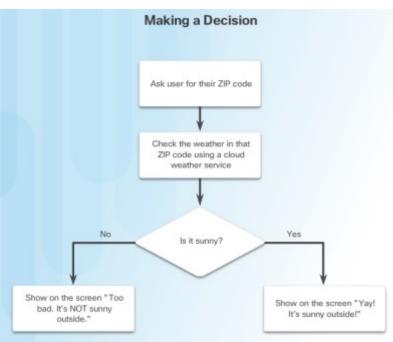
- A common IoT application uses sensors to collect data.
- Data is often not useful until it has been processed. Collected data is often transported and stored in the cloud for processing at a later date.

IoT Devices Make Decisions

- Software must be written and uploaded onto IoT devices to allow them to make decisions.
- Decisions can be as simple as triggering an alarm or as complex as facial recognition.

Software APIs

- Application Program Interface (API) is a set of routines and software tools that facilitate one application communicating with another.
- Different types of APIs exist: operating system APIs, application APIs, website APIs.
- APIs allow applications to communicate, share data, or ask for specific services from another application.



3.2 The Raspberry Pi Single Board Computer (SBC) Raspberry Pi Hardware

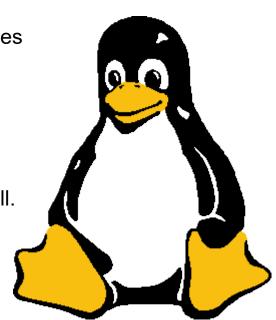
- The Raspberry Pi and its Ports
 - The Pi is a small and inexpensive computer.
 - It has a number of USB ports that can be used to connect various devices including keyboards, mice, external drives and cameras.
 - The Pi includes an 10/100Mbps Ethernet port and 40 GPIO pins, operating at 3.3V.
 - Other Pi ports include an audio out, a micro SD card slot, and a micro USB (used for power) connector.
 - The Pi3 also adds:
 - 1.2 Ghz 64-bit quad-core ARMv8 CPU
 - 802.11n Wireless LAN
 - Bluetooth 4.1
 - Bluetooth Low Energy (BLF)
 - The Pi can run a number of operating systems, including Linux and Windows.



The Raspberry Pi Single Board Computer (SBC) Using the Linux Operating System

Understanding Linux

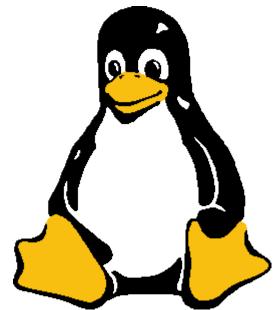
- Linux is open source, fast, reliable and small and requires very little hardware resources to run.
- Linux is part of several platforms; from wristwatches to supercomputers.
- Linux distributions include the Linux kernel, plus a number of customized tools and software packages.
- Debian, Red Hat, Ubuntu and Slackware are just a few examples of Linux distributions.
- Raspbian is a Linux distribution based on Debian and created specifically for the Raspberry Pi.
- Accessing the Linux Shell
 - The Linux operating system can be divided into kernel and shell.
 - The shell is a command interpreter.
 - The shell is text based and also called CLI (command line interface



The Raspberry Pi Single Board Computer (SBC) Using the Linux Operating System (Cont.)

Accessing the CLI

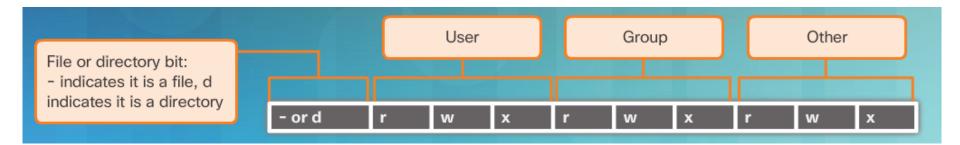
- The CLI can be accessed directly through a shell in nongraphical systems.
- Bourne Shell (sh), Bash (bash), C Shell (csh), improved C Shell (tcsh), and Z Shell (zsh) are popular shells.
- A terminal emulator application can be used to access the CLI in graphical environments.
- Popular terminal emulators on Linux are Terminator, eterm, xterm, console, and gnome-terminal.
- Basic Linux Commands
 - Linux commands are programs created to perform a specific task.
 - To invoke a command via shell, simply type its name.
 - grep, ifconfig, iwconfig, passwd and pwd are a few basic Linux commands.
 - Commands can be piped together, using the output of one as the input of the other.



The Raspberry Pi Single Board Computer (SBC) Using the Linux Operating System (Cont.)

Process Managing Commands

- In Linux, a process is any task or command being executed by the system.
- PIDs are unique numbers assigned to processes for identification.
- **ps**, **top** and **kill** are commands used to manage processes.
- File Permissions
 - In Linux, most everything is treated as a file.
 - File Permissions provide a mechanism to define permissions to files.
 - Possible permissions rights are **Read**, **Write**, and **Execute** and can be defined for the user who owns the file, the group, and other system users.
 - The root user can override file permissions.



The Raspberry Pi Single Board Computer (SBC) Using the Linux Operating System (Cont.)

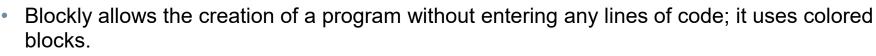
Package Managers

- Maintaining computer programs and their library dependencies manually is not scalable
- Package managers facilitate the installation, removal, and upgrade of computer programs.
- Package managers usually include user tools and a remote package repository.
- The repository hosts software packages and their dependencies.
- dpkg and rpm are popular package managers for Debian Linux and Red Hat Linux, respectively.
- Raspbian includes dpkg and apt by default.

pi@raspberrypi - \$ sudo apt-get install synaptic	
Reading package lists Done	
Building dependency tree	
Reading state information. Done	
The following extra packages will be installed aptdaemon aptdaemon-data docbook xml girl.2-atk-1.0 girl. girl.2-gdkpixbuf-2.0 girl.2-gtk-3.0 girl.2-pango-1.0 girl libcairo-perl libglib-perl libgtk2-perl libpango-perl lib libvte-2.90-9 libvte-2.90-common lsb-release python-apt p python-aptdaemon python-ptdaemon gtk3widgats python-char python-defer python-gnupginterface python-pkg-resources p python-software-properties rarian-compat sgml.data software-properties-common software-properties-gtk unatter	2-vte-2.90 rarian0 vthon-apt-common det python-debian vthon-pycurl
Suggested packages:	
dochook docbook-dsssl docbook-xsl docbook-defguide libfon libgtk2-perl-doc lsb python-apt-dbg python-gtk2 python-yt python-distribute python-distribute-doc libcurl4-gnutls-d python-pycurl-dbg perlsgml w3-recs opensp libxml2-utils d apt-xapian-index bsd-mailx mailtransport-agent	a python-apt-doc av
The following NEW packages will be installed:	
aptdaemon aptdaemon data docbook xml girl.2-atk-1.0 girl. girl.2-gdkpixbuf-2.0 girl.2-gtk-3.0 girl.2-pango-1.0 girl libcairo-perl libglib-perl libgtk2-perl libpango-perl lib libvte-2.90.9 libvte-2.90.common lsb-release python-apt python-aptdaemon python-aptdaemon gtk3widgets python-char python-defer python-gnupginterface python-pkg-resources p python-software-properties rarian-compat sgml-data software-properties-common software-properties-gtk synapt.	2-vte-2.90 rarian0 ython-apt-common det python-debian ython-pycurl
0 upgraded, 34 newly installed, 0 to remove and 4 not upgrad	ded.
Need to get 8,825 kB of archives:	
After this operation, 26.9 MB of additional disk space will Do you want to continue [Y/n]7 Y	be used.
Get 1 http://archive.raspberrypi.org/debian/ wheezy/main gi 8.0-2rpi2 [61.2 kB]	r1 2-atk-1 0 armhf 2
Get: 2 http://archive_raspberrypi.org/debian/ wheezy/main_gi f 1.36.0-2rpi2 [20.8 kB]	rl.2-freedesktop are

The Raspberry Pi Single Board Computer (SBC) Blockly

Variables and Basic Statements



- Blocks can be connected together by dragging and attaching the appropriate blocks.
- Creating a new variable in Blockly is a simple matter of dragging the variable block and filling in the value slot.

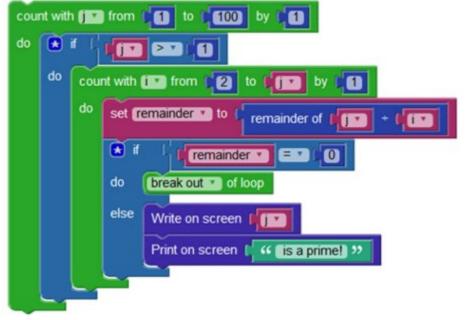
IF-THEN

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- Used to allow the code to make decisions.
- FOR Loops
 - Used to repeat the execution of a block of code for a specific number of times.

WHILE Loops

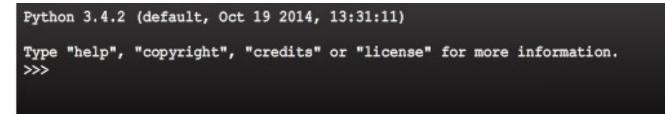
 Used to execute a block of code while a condition is true.



set VAR1 T to 15

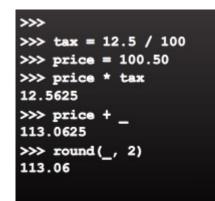
The Raspberry Pi Single Board Computer (SBC) Python on the Raspberry Pi

- Using Blocky to Learn Python
 - Blockly can be used to enhance Python understanding.
 - Beginners can create Blockly programs, convert them to Python and study the result.
- The Python Interpreter
 - The Python interpreter understands and executes Python code.
 - Python code can be created in any text editor and Python interpreters are available for many operating systems.
 - Python developers can create and deploy Python programs in practically any operating system.
 - When called with no arguments, the Python interpreter displays the ">>>" prompt and waits for commands; this is called interactive mode.



The Raspberry Pi Single Board Computer (SBC) **Python on the Raspberry Pi (cont'd)**

- Variables and Basic Statements in Python
 - Variables are labeled memory areas used to store runtime program data.
 - To assign values to variables in Python, use the = (equal to) sign.
 - Python's interactive mode implements the special variable "_".



- Useful Functions and Data Types in Python
 - Python supports many useful functions and data types such as range(), tuples, lists, sets, and dictionary

```
list1 = ['car', 'train', 47, 2016];
list2 = [1, 2, 3, 4, 5, 6, 7 ];
print ('list1[0]: ', list1[0])
print ('list2[1:5]: ', list2[1:5])
When the above code is executed, it produces the following result -
list1[0]: car
list2[1:5]: [2, 3, 4, 5]
```

The Raspberry Pi Single Board Computer (SBC) **Python on the Raspberry Pi (cont'd)**

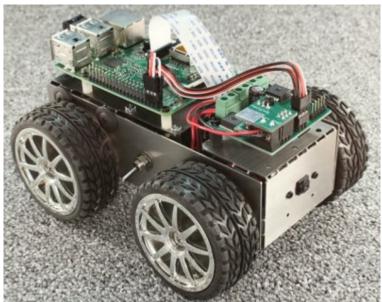
- Importing Modules Into Your Code
 - Use the **import <module>** keyword to import pre-written code into your programs.

>>>

- IF THEN In Python
 - Allows the execution a block of code based on the result of an expression.
- FOR Loops in Python
 - Iterates through the items of any sequence
- WHILE Loops in Python
 - Executes a block of code while the expression is true
- Indentation is important in Python!

The Raspberry Pi Single Board Computer (SBC) Uses of the Raspberry Pi

- Artificial Raspberry Pi Pancreas
 - Dana Lewis and her husband used a Raspberry Pi to build an artificial pancreas.
 - It was possible due to the Pi's small size and low power requirements.
- 4Borg Pi Robot
 - PiBorg is an affordable robot kit built around a Raspberry Pi.
 - It is both fun and educational.
- Controlling the Arduino Through the Pi
 - While the Pi is powerful, it may not be the best option for all projects.
 - The Pi doesn't include analog GPIO pins.
 - The Pi is **not** real-time.
 - The Pi's power requirements and size may be too large, depending on the application.
 - To adjust to these limitations, an Arduino may be used.







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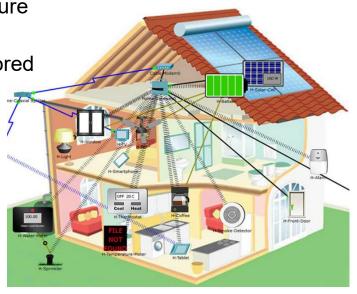


3.3 Building Models of IoT Systems in Packet Tracer A Model of an IoT System

- Introducing The Home Automation Model
 - PT7.0 supports a wide range of IoT devices, such as sensors, actuators, microcontrollers, single board computers, and fog computing devices.
 - PT7.0 allows the design, configuration, programming, and troubleshooting of sophisticated models of IoT systems.

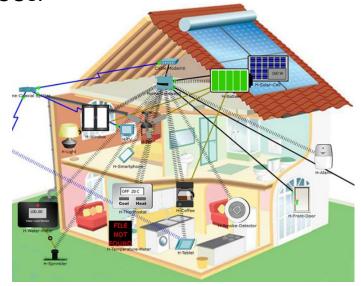
The Components of the Systems

- In the Smart Home example, all devices connect to the Home Gateway, which acts as a concentrator for all devices.
- Sensors monitor the environment while code makes sure values stay within a pre-defined threshold.
- The code also takes appropriated actions if the monitored values fall out of the pre-defined threshold.
- The cable modem and splitter pair is what provides Internet connectivity to the Home Gateway and consequently, to the entire home.



Building Models of IoT Systems in Packet Tracer A Model of an IoT System (Cont.)

- The SBC Code in Packet Tracer
 - PT 7.0 also introduces a single board computer (SBC) and a microcontroller unit (MCU).
 - PT SBC simulates an SBC such as a Raspberry Pi.
 - PT SBC provides 2 USB ports and 10 digital I/O ports which can be used to connect IoT sensors and devices.
 - PT SBC has a Python interpreter built in, accessible via PT SBC's Programming tab.
 - PT 7.0 also supports an MCU emulator.
 - PT MCU can be programmed similarly to real-word MCUs.
 - PT MCU has one USB port, six digital I/O ports, and four analog I/O ports.
 - PT MCU can also be programmed with Python.





Chapter 4: Networks, Fog and Cloud Computing



IoT Fundamentals Connecting Things 2.01



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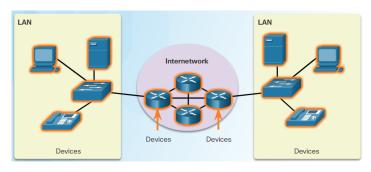
Chapter 4 - Sections & Objectives

- 4.1 Connecting Things to the Network
 - Explain how the network supports the IoT.
- 4.2 Fog and Cloud Computing
 - Explain why fog and cloud computing are used in IoT systems.



4.1 Connecting Things to the Network The Role of the Network

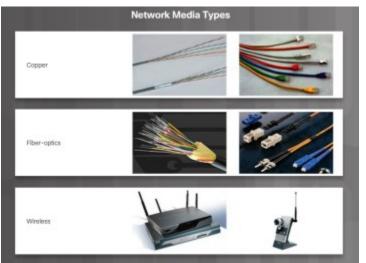
- LAN and WAN
 - The path from source to destination can be a single cable or a collection of networks.
 - A Personal Area Network (PAN) is a type of network that usually spans a few meters around an individual and is often used in IoT.
 - A Local Area Network (LAN) is a type of network infrastructure that spans a small geographical area and is used to connect end devices..
 - A LAN is normally a high-speed network under the control of a single administrative entity.
 - A Wide Area Network (WAN) is a type of network infrastructure that spans a wide geographical area and is used to connect WANs.
 - A WAN is normally a low-speed network and may include portions from different Internet Service Providers (ISPs)
 - LANs often connect machines in the factory plant.
 - WAN devices have evolved to create Low PowerWide Area Networks (LPWAN) for use in the IOT



Connecting Things to the Network The Role of the Network (Cont.)

- Network Devices and Communication Media
 - Network devices are devices that connect to each other through a network.
 - An end device is either the source or destination of a message transmitted over the network.
 - Intermediary devices connect the individual end devices to the network and can connect multiple individual networks to form an internetwork.
 - Network addresses are used to uniquely identify devices on a network.
 - Network media provide the physical channel over

which the message travels from source to destination.



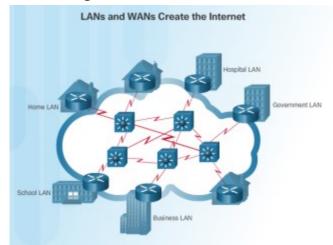


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Connecting Things to the Network The Role of the Network (Cont.)

Network Protocols

- Devices must conform to common protocols before they can communicate.
- Two very important network protocols are Ethernet and IP.
- Ethernet rules enable communication between local devices.
- IP enable communication between remote devices.
- Basic Routing
 - Network packets must often transverse several networks to get to the destination.
 - Routing is the process of directing a network packet to its destination.
 - Routers are intermediary network devices that perform routing.
- LANs, WANs and the Internet
 - Single router designs are common in SOHO.
 - The single router connects SOHO devices to the Internet.
 - The single router is the default gateway for all SOHO devices.



Connecting Things to the Network The Role of the Network (Cont.)

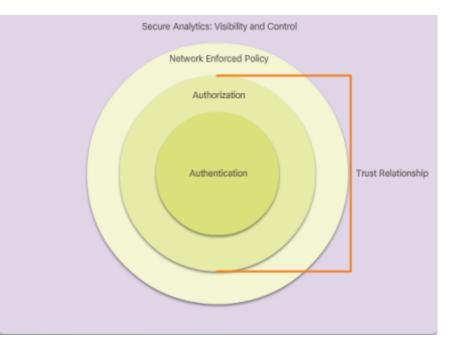
IoT Protocols

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- IoT Devices are often embedded devices designed to work in sub-optimal conditions.
- These devices require specialized protocols to function with low power and limited connectivity.
- IoT devices use CoAP (Constrained Application Protocol) and MQTT (Message Queuing Telemetry Transport).

Securing the Network

- IoT devices are integrated into all aspects of daily life.
- IoT applications carry traceable signatures and carry confidential data.
- IoT devices must adhere to a secure framework (Authentication, Authorization, Network Enforced Policy, Secure Analytics)



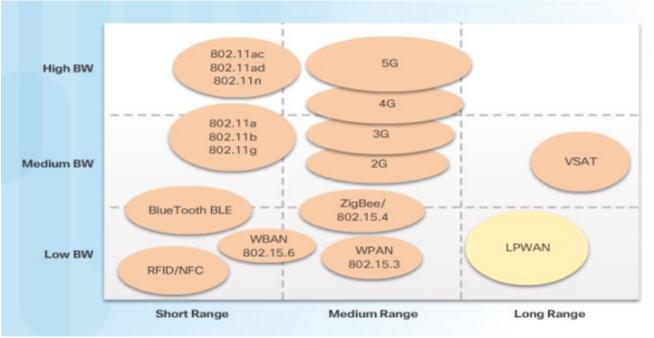
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Connecting Things to the Network Wireless Technologies

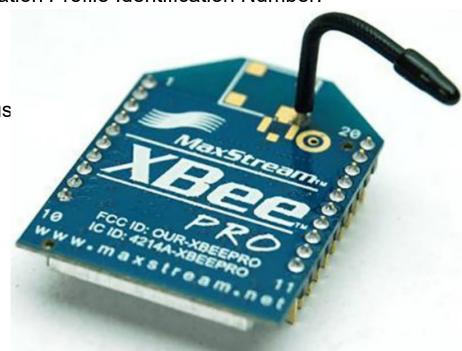
WiFi

- Wireless connectivity is the biggest growth area.
- New protocols created/updated to support diverse IoT devices: ZigBee, Bluetooth, 4G/5G, LoRaWAN
- Protocols created for short, medium, and wide ranges
- Low-Power Wide-Area Networks (LPWAN) is designed to support long range communications for low bit rate devices such as sensors, actuators, and controllers



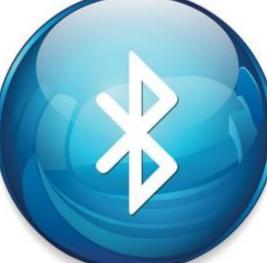
ZibBee

- A low-energy, low-power, low-data rate wireless protocol specification used to create personal area networks
- Areas of utilization: home automation, medical device data collection, and other lowpower low-bandwidth needs
- 250 kbps transfer rate best suited for intermittent data transmissions
- Every ZigBee data request uses an Application Profile Identification Number.
- Application profile ID numbers 16-bit numbers that relate to public profiles, manufacturing profiles, or private profiles.
- ZigBee version 1.2 has a number of serious and exploitable security vulnerabilities.
 Most of these protocol design flaws relate to attempts to make it easier for the end-user to add a ZigBee device to the ZigBee network.



Bluetooth

- Wireless protocol used for data communication over short distances (PAN)
- Supported by almost all mobile devices and accessories the defacto standard for audio between mobile devices.
- Bluetooth Low Energy (BLE) very popular because of the smartphone industry and new applications in healthcare, fitness, and beacons.
 - $_{\circ}$ operates in the 2.4 GHz ISM band
 - Has a very fast connection rate (milliseconds) and a very high data rate (1 Mbps).
 - The BLE device then goes into "sleep mode" until a connection is reestablished lengthens the battery life for several years.
- Beacons use BLE technology positioned on buildings, in coffee shops, and on light posts to provide location services.



• 4G/5G

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- Cellular-based data networks designed to take advantage of communications over large geographic areas
- High mobility bandwidth (trains and cars) of 4G system is 100 Mbps
- Low mobility (pedestrians and stationary users) of 4G systems is 1 Gbps
- 4G provides support for voice, IP telephony, mobile Internet access, video calling, gaming services, cloud computing, high-definition mobile TV, and mobile 3D TV.
- Long Term Evolution (LTE) and WiMAX (IEEE 802.16e) are two popular 4G systems.
- LTE 4G technology release 13e includes the standardization of NarrowBand IoT (NB-IoT) - an LPWAN technology.
- Next Generation Mobile Networks Alliance defining the standards and requirements for 5G



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LoRaWAN

- Wireless technology designed to provide wireless WAN connections to power constricted devices.
- targets key requirements of the Internet of Things such as secure bidirectional communication, mobility and localization services.
- Architecture is often an extended star topology in which gateways relay messages between end-devices and a central network server is located in the backend.
- Data rates range from 0.3 kbps to 50 kbps
- Security is built into the LoRaWAN standard, implemented in a multi-layer encryption scheme.
 - Unique keys are used in the Application, Network, and Device layers.

4.2 Fog and Cloud Computing Fog and Cloud Services

- Cloud Computing Model
 - On-demand access to a shared pool of configurable computing resources.
 - Resources can be made available quickly with minimal management effort.
 - Cloud service providers use data centers for their cloud services and cloud-based resources.
 - "Pay-as-you-go" model treats computing and storage expenses as a utility.
 - Enables access to organizational data and applications anywhere and at any time
 - Reduces cost for equipment, energy, physical plant requirements, and personnel training needs
 - Cloud services offered: Infrastructure as a Service (IaaS), Platform and mobile Platform as a Service (PaaS) (mPaaS), Software as a Service (SaaS)



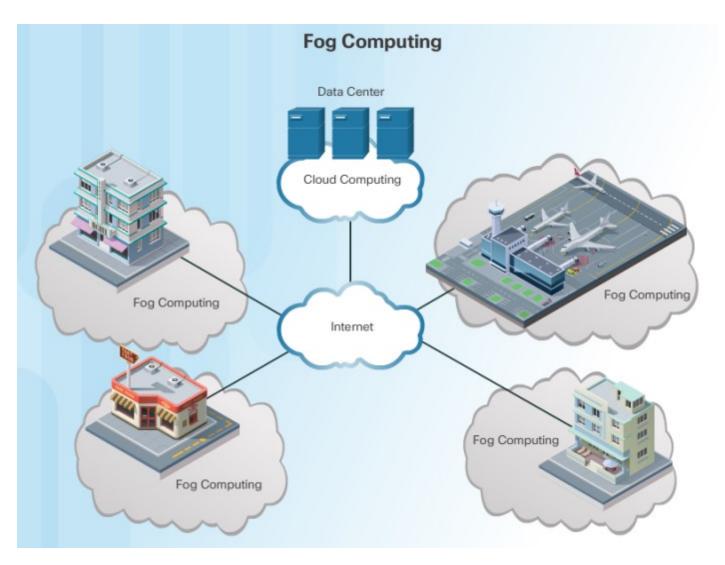
Fog and Cloud Computing Fog and Cloud Services (cont'd)

Cloud Services

- Cloud customers have access to a shared pool of configurable computing resources that can be rapidly provisioned and released with minimal management effort.
- Extends functionality of an IoT system: data processing and storage done in the cloud instead of in the IoT devices.
- Data and resources always available to any device in the system as long as the device has Internet connectivity
- Cloud service providers are also very serious about security, ensuring customer data is kept safe and secure..
- Examples of cloud services: Amazon AWS, IFTTT, Zapier, Built.io, Webex Teams



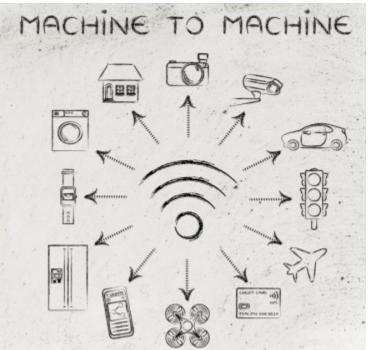
Fog and Cloud Computing Fog and Cloud Services (cont'd)



Fog and Cloud Computing Fog and Cloud Services (cont'd)

Fog Computing Model

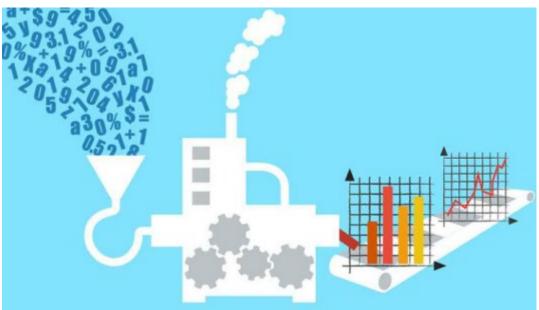
- Distributed computing infrastructure closer to the network edge.
- Edge devices run applications locally and make immediate decisions
- Reduces the data burden on networks as raw data not sent over network connections.
- Enhances security keeping sensitive data from being transported beyond the edge where it is needed.
- Fog applications monitor or analyze real-time data from network-connected things and then take action such as locking a door, changing equipment settings, applying the brakes on a train, zooming in with a video camera,
- The action can involve machine-to-machine (M2M) communications and machine-to-people (M2P) interaction
- Cisco predicts that 40% of IoT-created data will be processed in the fog by 2018



Fog and Cloud Computing Big Data (cont'd)

Data Growth

- Number of sensors and other IoT end devices growing exponentially and collecting a constant stream of data.
- Consumer behavior is changing requires anytime, anywhere, ondemand access.- fitness monitors, smartphones, medical devices
- Smart cities and smart grids, connected trains, cars growing in frequency
- Problems arise in terms of the requirements for storage, analysis, and security



Fog and Cloud Computing Big Data (cont'd)

- It is All About the Data
 - Big data is data that is so vast and complex it is difficult to store, process, and analyze using traditional data storage and analytics applications.
 - Typically characterized in three dimensions: volume, velocity, and variety
 - Volume the amount of data being transported and stored
 - Velocity the rate at which this data is generated
 - Variety the type of data, which is rarely in a state that is perfectly ready for processing and analysis
 - Apache Hadoop, Webex Teams, Cassandra and Kafka – examples of open source projects dealing with Big Data



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Fog and Cloud Computing Security Concerns in the IoT

Data Storage

- IoT devices may store data for a period of time before sending it out for processing. especially for devices that do not maintain constant connections to their gateways or controllers.
- Critical that all IoT storage devices encrypt data for storage to avoid data tampering or theft
- Self-encrypting drives have encryption capability built into the drive controller encryption and decryption done by the drive itself, independent of the operating system.
- Self-encrypting flash memory manufacturers beginning to release new devices with self-encrypting flash memory



Fog and Cloud Computing Security Concerns in the IoT (cont'd)

Data Transmission

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- If data is not properly secured through encryption, it can be intercepted, captured or manipulated while in transit.
- Modern encryption algorithms may require more processing power than what is available in the IoT device.
- As well as physical security, IoT devices must be able to protect its own firmware and the data it transmits
- Ensure that IoT devices are running the latest version of their firmware and protocols.
- Common attack: trick devices into using sub-optimal security parameters under which the connection can be exploited
- Servers, cloud endpoints, intermediary devices should also be secured and use strong encryption algorithms before communicating with IoT devices.





Chapter 5: IoT Applications in Business



IoT Fundamentals Connecting Things v2.01







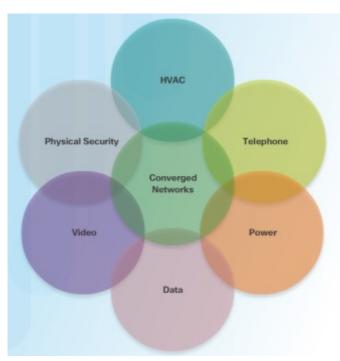
Chapter 5 - Sections & Objectives

- 5.1 The Cisco IoT System
 - Explain how Cisco equipment, software, and services enable IoT systems.
- 5.2 Industrial IoT Applications
 - Explain the value of Industrial IoT Applications.
- 5.3 IoT Systems in the Real World
 - Explain how IoT systems solve real world problems.

5.1 The Cisco IoT System Cisco IoT System Overview

Connecting Things

- Allows for things to be accessible over the Internet that historically have not been.
- Home appliances, cars, sensors, and more.
- Industrial applications require a higher degree of reliability
- The Converged Network and Things
 - Many things are currently connected using a loose collection of independent networks.
 - Independent networks are harder to incorporate into the IoT.
 - Networks that would benefit from convergence: cars and residential and office buildings (heating, ventilation, air conditioning (HVAC), telephone service, security, and lighting).
 - A converged network is a powerful network that includes comprehensive security, analytics, and management capabilities.

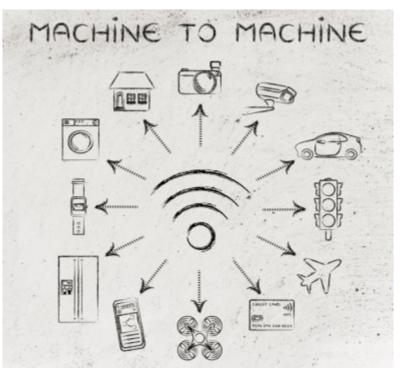


The Cisco IoT System Cisco IoT System Overview (cont'd)

Connecting and Digitizing Industry

- M2M enables communication between machines.
- M2M occurs in cars with temperature and oil sensors communicating with an onboard computer.

- Challenges to Connecting Things
 - How to integrate millions of things from different vendors?
 - How to integrate new things into the existing network infrastructure?
 - How to secure these new devices, each configured with varying levels of security?



The Cisco IoT System Cisco IoT System Overview (Cont.)

- The Six Pillars of the Cisco IoT System
 - Uses a set of new and existing products and technologies to reduce the complexity of digitization.
 - Network Connectivity, Fog Computing, Security, Data Analytics, Management and Automation, Application Enablement Platform.

Supporting the IoT in Industry

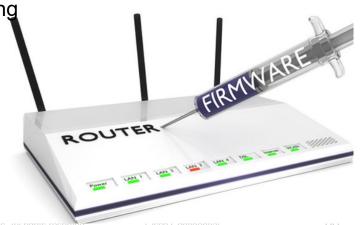
- Network connectivity equipment varies depending on the type of network.
- Cisco IoT network connectivity pillar identifies devices that can be used to provide IoT connectivity to home networks and various industries.

Industrial IoT Devices

- Industrial routers, Industrial switches, Industrial wireless, embedded networks.
- These devices can support a variety of communication interfaces such as Ethernet, serial, cellular, WiFi, RF mesh, and LoRoWAN.

The Cisco IoT System

- Control Plane, Data Plane, Management Plane
 - Control plane is the brains of the device, used to make forwarding decisions.
 - Data plane is activities done to receive data from other devices and to forward them to the next device
 - Management Plane allows connection to modify a configuration or update software running on a device.
- Securing the Control, Data, and Management Planes in IoT
 - Securing the data plane relates to secure data as it crosses network devices.
 - Securing the control plane relates to securing the network device itself with tools such as passwords and data encryption.
 - Securing the management plane is secured by updating software and firmware with the latest patches.



The Cisco IoT System **IoT Security (Cont.)**

- Securing the Control, Data, and Management Planes in IoT (cont'd)
 - A few recommendations:
 - Make sure the new IoT device can be easily updated.
 - Buy from a reputable manufacturer.
 - Segment IoT devices to a different network or VLAN.
 - Check for updates regularly.
 - Default usernames/passwords must be changed
 - Limit management access od devices to trusted sources
 - Turn off all unnecessary services
- Securing Things Using the Cisco IoT System
 - The IoT introduces new attack vectors.
 - Cisco IoT System security pillar offers scalable cybersecurity solutions.
- These cybersecurity solutions include:
 - Operational Technology (OT) Security, IoT Network Security, IoT Physical Security

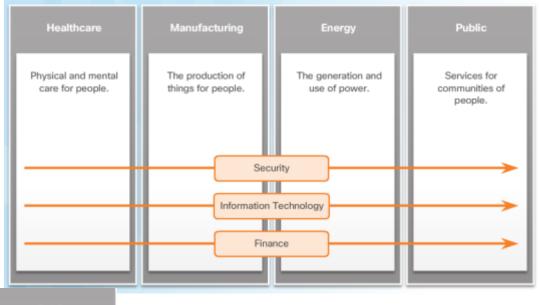


5.2 Industrial IoT Applications IoT Industries and Markets

Horizontal Markets

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- Meet common or similar needs for a wide range of industries.
- Security, information technology, and finance companies are examples of industries that operate in horizontal markets..



Healthcare Manufacturing Public Energy Physical and mental The production of The generation and Services for care for people. things for people. use of power. communities of people. Electronic Medical Substation Smart Traffic & Plant Automation Automation Parking Records

Vertical Markets

- Offer goods and services to a set of customers with specialized needs.
- Automotive, banking, education, healthcare, retail, and technology are considered vertical markets.

Industrial IoT Applications IoT Industries and Markets

Integrated Solutions

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- The IoT creates new opportunities for the interaction and relationship between a variety of connected devices.
- The IoT is about the integration of devices as a whole system, a holistic approach.
- The integration of devices and systems creates new business opportunities and customer experiences.

The Industrial Internet

- Integration of complex machinery, sensors and software.
- Example: driverless car uses data from different systems to be driven safely
- Most common application is predictive maintenance.
- Sensors is trains, planes, and large equipment keep track of hours of operation, machine output, environmental factors and determine when it needs maintenance.



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5.3 IoT Systems in the Real World Connected Healthcare

- Challenges in Healthcare
 - Increasingly aging population.
 - High-demand services.
 - Shortages in key medical specialties.
 - Rising healthcare costs.
- Cisco Care-At-A-Distance Solutions
 - Care-at-a-distance value propositions:
 - Cisco Extended Care
 - Cisco TelePresence for Healthcare
 - Cisco WebEx for Healthcare



IoT Systems in the Real World Connected Healthcare (Cont.)

- Cisco Clinical Workflow Solutions
 - Cisco Virtual Patient Observation
 - Cisco Patient Connect
 - Cisco Healthcare Intelligent Contact Center
 - Cisco Context-Aware (Location-Aware) Healthcare
 - Digital Media Suite for Healthcare
- Cisco Healthcare Management Solutions
 - Cisco also provides healthcare provider management solutions:
 - Cisco Services for Connected Health
 - Cisco Medical-Grade Network



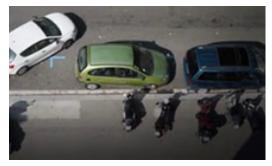
IoT Systems in the Real World **Smart Cities**

- Challenges Faced By Modern Cities
 - Overcrowding

- Increasing pollution
- Increasing traffic congestion
- Inadequate parking
- Inefficient use of street lighting, water, and waste management
- Need for continued growth
- Pressure to provide safer and more secure cities
- Budget and resource constraints
- Cisco Smart+Connected Solutions
 - Customer segments of a city include its citizens, visitors, industry partners, businesses, and municipal operations.
 - Smart cities must address the needs of these segments.
 - Smart City Value Propositions:
 - Lighting, Operations Centers, Parking, Safety and Security, Traffic, Wi-Fi.







IoT Systems in the Real World Smart Cities (Cont.)

- Smart City Hamburg, Germany
 - The city of Hamburg, Germany has transformed itself into a smart city. [VIDEO]
- Cisco Smart+Connected Wi-Fi
 - Connects people, data, devices, processes, and city services.
 - Value propositions provided by the Cisco Smart+Connected Wi-Fi to customer segments include:
 - Citizen Services, City Services, Business Services, City commerce, Infrastructure Management Services.







IoT Systems in the Real World Smart Cities (Cont.)

- Cisco Smart+Connected Lighting
 - A standards-based system for gathering a wide variety of data from the environment.
 - Collects levels for humidity, CO2 and O2, UVA and UVB light, particulate matter, motion and seismic activity, video, sound, and more.
 - Drastically reduce city energy consumption.
 - Improve citizen vehicle compliance.
 - Enhance situational awareness, real-time collaboration, and decision making across city agencies
 - Add intelligent, sensor-based IoT innovations to transportation, utilities, public safety, and environmental monitoring.
- Cisco Smart+Connected Parking and Traffic
 - Smart cities can simplify parking and improve traffic flow.
 - The Cisco Smart+Connected Parking solution provides citizens with real-time information about available parking.
 - Also allows them to book spaces in advance using mobile applications.





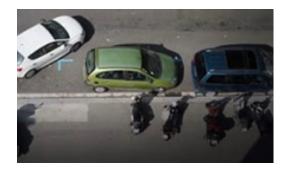


IoT Systems in the Real World Smart Cities (Cont.)

- Cisco Smart+Connected Operations Center
 - Cities are increasingly looking for a customized, integrated, single-interface view of this data.
 - The Cisco Smart+Connected Operations Center solution displays sensor, map, and video data across a single layout.
 - It allows operators to control dynamic activities involving image processing, video feeds, data integration, and alerts.







IoT Systems in the Real World Smart Grids

Challenges in Energy

- Rapid increase in consumption is putting a strain on energy providers in many countries.
- There is also an increasing pressure to use low-carbon energy sources instead of fossil fuels.
- Different ways of thinking about power and the way that it is consumed are needed.
- IoT Solutions for the Power Grid
 - Utilities need a more modern and agile electric grid.
 - Smart grid provides more complex interconnections between the producers, storage facilities, and consumers of electricity.
 - Smart grid brings the notion of the consumers generating power for themselves and to the grid.



IoT Systems in the Real World Smart Grids (Cont.)

- Cisco Smart Grid Solutions
 - Cisco provides many smart grid solutions including:
 - GridBlocks Architecture
 - Connected Grid Services
 - Field Area Network
 - Transmission and Substation
 - Grid Security
 - Grid Operations



IoT Systems in the Real World Connected Manufacturing

Challenges in Manufacturing

- Manufacturing must continually integrate new innovative technology into the existing plant infrastructure.
- Multiple siloed operational technology networks become a problem.
- Diversity in networks increases cost and complexity.
- That lack of integration leads to a broad range of issues, including:
 - Inefficient operations
 - Slow response times both in the factory and in the market
 - Poor quality control
 - High overhead
 - Compromised security



IoT Systems in the Real World Connected Manufacturing (Cont.)

IoT Solutions for Manufacturing

- IoT solutions connect the right people to the right information.
- Connected sensors provide a unique level of visibility into the factory operations and supply chain flow.
- Collected data contributes to identifying trends and relationships, revealing opportunities for improvement.
- For example, car companies now use sensor data to decide if conditions are favorable to paint a car.

Cisco Manufacturing Solutions

- Cisco provides the following IoT manufacturing value propositions:
 - $_{\circ}$ Cisco Connected Factory
 - Cisco Connected Machines
 - Cisco Secure Ops
 - Cisco Connected Supply Chain
 - Cisco Communications and Collaboration Tools





Instructor Materials Chapter 6 Create an IoT Solution



IoT Fundamentals

Connecting Things v2.01



Chapter 6 - Sections & Objectives

- 6.1 Become a Global Problem Solver
 - Investigate real-world social or environmental problems.
- 6.2 Design a Solution
 - Design an IoT solution that addresses a real-world social or environmental problem.
- 6.3 Build, Test & Document a simple IoT System
 - Create an IoT system.
- 6.4 The Business Aspects
 - Design a plan to market an IoT solution.
- 6.5 What is Next?
 - Explain how to continue your learning about the IoT.

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Become a Global Problem Solver Solving Global Problems

Organizations Doing Global Good

- Global problems include the burning of fossil fuels, air pollution, oceans becoming more acidic, climate change, poverty, hunger, disease, gender inequality, and access to water and sanitation.
- Some companies and organizations provide funds to help these global problems such as the Bill & Melinda Gates Foundation and The Musk Foundation.

The Millennium development Goals

- In 2000, leaders from 189 countries made a list of 8 goals to be achieved in 15 years.
- These eight goals were called the Millennium Development Goals (MDGs).
- United Nations Development Programme (UNDP) is working on fulfilling these goals.
- Progress on MDGs so far:
 - People who live on less than \$1.25 per day has dropped by more than half.
 - Young children going to school is up by almost half.
 - People receiving HIV treatment increased by over 15 times.
 - Lowered child mortality rate by almost half.

Become a Global Problem Solver Solving Global Problems (Cont.)

- The Sustainable Development Goals
 - In 2015, 189 world leaders at the United Nations Sustainable Development Summit unanimously adopted the 2030 Agenda for Sustainable Development.
 - The result was a set of 17 Sustainable Development Goals (SDGs).
 - These new SDGs go much further than the MDGs.
 - They are addressing the root causes of poverty and the universal need for development that works for all people.



Become a Global Problem Solver Globally Transformative Breakthrough Technologies

Lawrence Berkeley National Lab

- The Lawrence Berkeley National Lab (LBNL).
- The Institute of Globally Transformative Technologies (LIGTT) (pronounced 'light') is part of LBNL and was created in 2012.
- The goal of LIGTT is to leverage LBNL's resources to develop and deploy breakthrough technologies for sustainable global development.

Institute of Globally Transformative Technologies

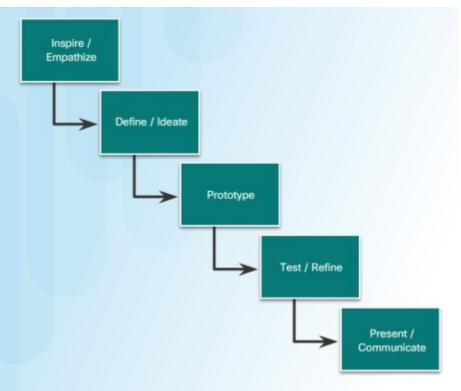
- The LIGTT released a top "50 Breakthroughs" study in 2014.
- Identified some of the most important breakthrough technologies that are required for sustainable global development.
- LIGTT aims to develop many of these breakthroughs. Achieving this will make substantial impacts on poverty.
- Breakthrough #42 is directly related to using the IoT to enable new services.



Become a Global Problem Solver **Designing Solutions**

The Engineering Design Process

- How can we help solve global challenges?
- The engineering design process is a proven method.
- The five steps are cyclical which means that they can be repeated as many times as needed to make improvements in the design process.
 - Inspire/Empathize
 - Define/Ideate
 - Prototype
 - Test/Refine
 - Present/Communicate.



Become a Global Problem Solver Designing Solutions (Cont.)

Security Design

- Security should be included from the beginning, in the design phase.
- Ensure new devices facilitate software updates and all hidden backdoors are removed
- On pre-manufactured devices used in projects ensure the following:
 - Default passwords/usernames are changed.
 - UPnP is disabled on IoT devices if possible.
 - Remote device management is protected with strong passwords and access limited to trusted personnel.



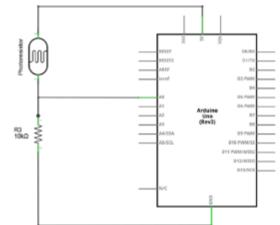
- Ensure all devices are updated with the latest software updates and patches.
- Ensure all devices support and use encryption and certificates.
- Secure the physical location of IoT devices as much as possible.

Create an IoT System THE IoT System Project

Project Overview

- Identify a problem that can be solved by an IoT device.
- Example used: building a device that senses the amount of and determines sunrise and sunset.
- The Circuit Layout
 - Electronic components have specific power, polarity, and connection requirements.
 - The circuit layout identifies/describes these requirements.
 - Sunrise/sunset example requires a voltage divider produces an output voltage that is a fraction of its input voltage by distributing the input voltage among the components of the divider.



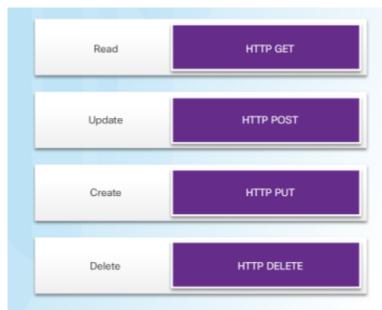


Create an IoT System THE IoT System Project (cont'd)

REST API in an IoT System

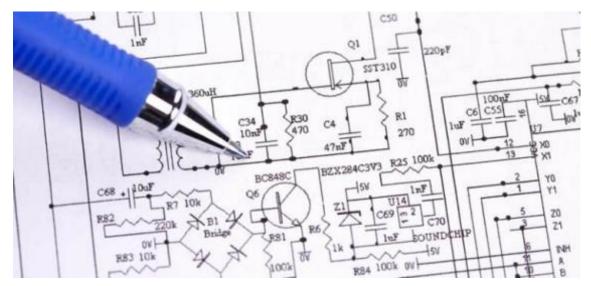
- REST APIs use HTTP methods to exchange data between systems or applications
- RESTful systems use Uniform Resource Identifiers (URIs) to represent their services to external systems.
- Sample URIs:

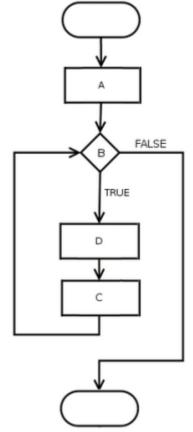
- GET /people/michael to receive Michael's user profile dataset
- POST /people/michael to update Michael's profile with new data.
- The IFTTT web service allows for special resource URIs to be created and mapped to specific IFTTT actions.
- Example IFTTT URI https://maker.ifttt.com/trigger/SunRise/with/key/
- The sunrise/sunset example uses both IFTTT and Google Calendar services



Create an IoT System THE IoT System Project (cont'd)

- Flowcharts, Electronic Schematics, and Sequence Diagrams
 - Documenting project is very important for building the devices, testing, troubleshooting, and creating a business model.
 - Flowcharts use standardized symbols to represent the processes and workflows.
 - Electronic schematics is a graphical representation of a circuit diagram using internationally standardized components.
 - Sequence diagrams represent interactions between entities along a timeline.

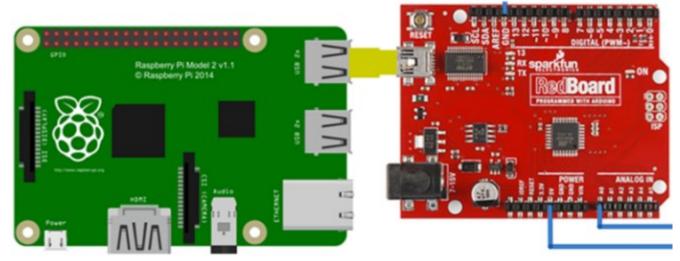




Create an IoT System THE IoT System Project (cont'd)

The Code

- The sunrise/sunset example is written in Python using a Raspberry Pi
- The Arduino is connected to the Raspberry Pi.
- The programming is done on the Raspberry Pi to send the level of voltage drop from the Arduino to the RaPi.
- Firmata, a generic protocol for communicating with microcontrollers, is used to communicate between the Arduino firmware and the RaPi.
- The Python code used for the sunrise/sunset example is explained line by line.



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Create an IoT System THE IoT System Prototype

- Overview of the Problem
 - Simple problem identified that can be solved by an IoT system: remote access to determine if garage door is open or closed
 - Switch can determine if a door is open or closed
 - Switch attaches to a controller which keeps track of switch status
 - Controller connected to Internet to provide remote access

Prototyping and testing System

- Create electronic schematic, flowchart, and sequence diagram for prototype
- Packet Tracer 7 used to create and test the prototype.
- Update documentation once prototype works successfully.
- Documenting is important not only for future reference but also for situations where marketing material or patent applications are to be created.



Business Model Canvas Business Model Canvas

Business Model Canvas Overview

- Helps organizations and entrepreneurs map, discuss, design, and invent new business models.
- A business model consists of nine building blocks:
 - Customer Segments, Value Proposition, Channels, Customer Relationships, Revenue Stream, Key Resources, Key Activities, Key Partnerships and Cost Structure.

Customer Interface

- Customer Interface is comprised by Customer Segments, Value Proposition, Channels, Customer Relationship.
- Infrastructure Management
 - Defines how to build the value proposition.
 - Key Resources, Key Activities, and Key Partnerships make up the Infrastructure Management.

Business Model Canvas Business Model Canvas (Cont.)

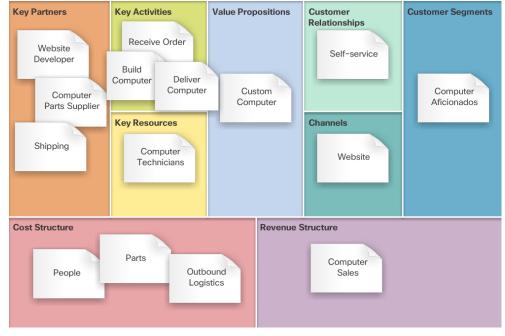
Business Finances

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• Include the cost structure and revenue streams created by the value proposition.

Business Model Canvas Example

 Example of a completed business model canvas for a custom computer manufacturer.



What is Next? Lifelong Learning

21st Century Skills

- 21st century job market is now looking for employees who can accomplish one or more job roles such as: design a project, prototype a device, create and maintain documentation, and create a business plan.
- IoT employees also need learning and innovation skills
 - Creativity and innovation
 - Critical thinking and problem solving
 - Communication
 - Collaboration



What is Next? Lifelong Learning (cont'd) **NEVER STOP LEARNING**

- Resources for Continued Learning
 - There are many resources available to enable you to continue learning about the IoT including:
 - Cisco Networking Academy
 - Cisco Learning Network
 - Cisco DevNet
 - IEEE Computer Society (IEEE-CS) and the Association for Computing Machinery (ACM)
 - Many other online resources including forums, wikis, blogs, and more
 - There are also IoT communities of practice consisting of other likeminded individuals who want to share ideas with others.